

Doing Business with Amazon Fulfillment Services

What We Buy

As the distribution arm for the world's largest on-line Retailer, Amazon Fulfillment Services buys many products and services each year that falls into four major categories:

- <u>Shipping Supplies</u> corrugated boxes, shipping labels, stretch film, shrink wrap, wood pallets, void-fill, tapes, etc.
- <u>Services</u> janitorial, waste collection & recycling, plumbing, electric, food vending, rental
 equipment, pest control, power industrial equipment rental, A/C services, yard hostling services,
 etc.
- Infrastructure Items large commercial fans, conveyor, bins/racking, IT equipment, etc.
- General Retail Items facility tools, safety supplies, office supplies, food items, bottled water, etc.

What We Look For

Amazon Fulfillment Services is looking for suppliers who:

- Fully understand how their products and services can positively benefit Amazon and the solutions
 we offer our customers
- · Share our commitment to performance excellence in terms of cost, quality and delivery
- Are financially healthy and who continuously are focused on improving affordability and efficiency through lean operations and a continuous improvement environment
- Will share their knowledge where we can reduce overall supply chain costs creating a win/win situation
- Service Providers need to be willing to meet the minimum insurance stipulations as provided by Amazon.

Register Your Company

All interested companies should fill out the attached form and send to the email address below. This information will be used to search for suppliers and their capabilities. This information enables us to search for suppliers whose qualifications match potential bid opportunities. If a bid opportunity arises and your product/services match the requirements, you may be contacted by a representative to further explore.

Send Inquires to: NAFC-Procurement@amazon.com



Amazon Fulfillment Services Supplier Inquiry Form

SUPPLIER INFORMATION					
SUPPLIER NAME					
STREET ADDRESS					
CITY		STATE		ZIP	
PHONE NUMBER		FAX NUMB	ER		
DUNS NUMBER		l	"		
WEBSITE					
NUMBER OF EMPLOYEES		2012 SALES			
PRODUCT/SERVICE CATEGORY:					
STATES/REGIONS WHERE YOU CURRENTLY CONDUCT BUSINESS					
ADDITIONAL INFORMATION					
SUPPLIER CONTACT INFORMATION					
NAME					
TITLE					
EMAIL					
PHONE NUMBER		MOBILE NUMBER			